65 reasons to fall in love with Suomen Yrittäjät
We are Yrittäjät – an organization serving and working on behalf of small and medium-sized enterprises. We already have 115,000 business as members, and in this brochure we have compiled 65 reasons you, too, should be a member.

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We already have 115,000 members

286,000

There are approximately 286,000 companies in Finland.

93%

93 percent of all companies are micro-enterprises employing less than 10 people.

1,446,910

In total, enterprises in Finland employ the full-time equivalent of 1.4 million people.

2001–2018

Between 2001 and 2018, small and medium-sized enterprises created 150,399 new jobs.

Source: Statistics Finland, Suomen Yritysrekisteri 2018
The more of us there are, the stronger we are

We member businesses already number 115,000. Our bigger muscles mean we can make an impact on entrepreneurs’ status and advocate better legislation for entrepreneurs.

No single business-owner can monitor his or her interests when legislation is being developed. That is why we do it for all entrepreneurs. Making an impact requires dedication: drafting opinion pieces, writing statements and sitting in legislative preparation working groups, on committees and in meetings with government ministries. We do this to make being an entrepreneur in Finland a little better every year.
We link decision-makers and entrepreneurs

We follow events in Parliament closely. When reforms are made to entrepreneurs’ pensions, social security, labour legislation, corporate taxation or other matters that are important to entrepreneurs, we make sure that decision-makers know how to ensure entrepreneurs’ success now and in the future. We guide you on how new laws will affect businesses’ operations. When we know, you know too.

We work for better contracts

Imagine a small company that is not part of an employers’ association. A long-term employee would like to work long hours during the high season and then go on a longer trip. This would be fine by the business owner, but the law or collective bargaining agreement does not allow them to make such a mutual agreement.

We believe that if people in a workplace are on the same page about things, the regulations of collective bargaining agreements should not present an obstacle. This is the message that we spread among policy-makers, whether it be working hours, salaries or compensation of various kinds.
We call for incentivizing taxation

Taxation should encourage entrepreneurship, regardless of the size and form of the business. The corporate tax rate must be kept competitive and dividend tax should take account of the risks entrepreneurs take. Consideration must also be given to tax equity, that is, the differences between different business entities.

A goal we have yet to achieve is making exercise and cultural benefits tax deductible for sole traders: at present, this tax incentive is only available to limited liability companies and partnerships, and we’re calling for this to be corrected for the sake of equal treatment and entrepreneurs’ welfare. Our message about the needs for improving the incomes register was heard and our proposal for delaying sanctions for notifications to the income register by a year was approved.

Making Finland’s voice heard in Brussels

Too often, the EU is perceived only as a source of excessive regulation, but in reality, SMEs frequently need the protection of EU legislation. The EU makes regulation to create an equal playing field for all businesses operating in our single market. EU legislation affects every European SME’s daily work, including Finnish ones. We monitor matters together to make sure that Finnish SMEs’ views are also considered.
Entrepreneurs’ local champion

Our regional associations and local societies operate close to municipal policy-makers, regional councils and joint municipal authorities. They are familiar with the local councillors with a business background and advocate the interests of local entrepreneurs when the municipality makes decisions that affect their lives.

Business from public procurement

Public procurements in Finland offer at least €35 billion in business every year. The public sector is generally a reliable, stable partner for a company. A public-sector client is also a valuable reference client for a company, both at home and especially when expanding abroad.

Download the Suomen Yrittäjät procurement guide: julkisethankinnat.yrittajat.fi

When you need help with public procurements, contact our local procurement advisers, whose contact details you can find at yrittäjät.fi.
We help you succeed outside Finland

We want to give Finnish SMEs good opportunities to expand outside Finland and to increase exports. To drive international expansion, we are members of the Team Finland steering group, Finnish Customs customer committee, Viexpo board of directors, the board of the Finnish-Russian Chamber of Commerce, working groups of the Ministry for Foreign Affairs and the Ministry of Economic Affairs and Employment, and we are active in Finnvera. We advocate to ensure that the services of Business Finland and the Team Finland network match the needs of small businesses.

We are a true path for influencing

Finland is in 11th place in the Global Entrepreneur Index, which ranks countries as places to do business. We aim to get Finland to at least 9th place. We do this through our work and our advocacy. When Finland is a better country for entrepreneurs, it is a better country for our members! We want to be truly on the side of entrepreneurs.

Call us or send us a message and tell us what problem you have that needs solving. We’ll take your matter forward.
Always one step ahead

We study and monitor the development of the enterprise sector using methods like SME barometers and surveys. We are familiar with the field, so we are always one step ahead when important decisions concerning entrepreneurs are made.

yrittajat.fi/tutkimukset

The future of enterprise is bright

In 2011 Global Entrepreneurship Monitor said that about 7% of Finnish people aged 18–64 thought they would set up their own business within three years. In 2019, 33% of third-level students said they wanted to operate as a business-owner in the future.
Digitalization is the key to success

Studies show that digital tools are significantly linked to the success of SMEs. Digital tools are most effectively used by successful, growth-oriented companies that have already established a strong market position. It also seems that companies engaging in digital business have a much stronger growth drive than others. An entrepreneur often has the itch to take even more advantage of digital opportunities, but it can feel unfamiliar or even a little scary.

We advocate to ensure that the number of digitally oriented companies grows and that these companies can bolster their opportunities to grow and expand internationally.

yrittajat.fi/digitalisaatio
15 Free legal advice and expert assistance

We have a large number of our own legal experts, and we cooperate with dozens of law firms. So whether you need a tax guru or a GDPR specialist, we will direct your question to the right person, who will be able to listen and advise. Our telephone service is free for members. Our legal advice experts can answer your calls at 09 229 222. You can find up-to-date service hours at yrittajat.fi/neuvonta

Please note that the advice line cannot handle legal commissions or draw up or verify contracts or other documents.

16 Free templates for you to use

Compiling contracts is hard work. We tell you how to hone a service contract with a client or a property contract offered to your company to avoid any unpleasant surprises later. If you need someone to check your drafts, we will put you in touch with reliable contract lawyers.

The document bank on our website offers you a total of 70 document and contract templates which you can modify as needed, saving you time and nerves.

yrittajat.fi/asiakirjapankki
We warn you about frauds

Even the best of us run into bogus invoices, phishing, telesales fraud, ransomware and requests for money transfers “from the CEO”. We warn you about frauds so you’re not left on the hook. We tell you how to avoid problems and advise you how to act if the damage has already occurred. If you suspect something, call us before you pay!

Read more in the guide to identifying and avoiding scams: yrittajat.fi/oppaat

Online tools for easier decision-making

The online tools on yrittäjät.fi allow you to calculate things like how much hiring a new employee would cost and how much more sales you need to make discounts profitable.

You can find an online tool for wages at: yrittajat.fi/palkkalaskuri
Our tax experts guide you in tax affairs

When can you deduct the VAT on a new company car? Are the kilometre allowances for business trips deductible? Our clear instructions save time and nerves in the tax jungle.

yrittajat.fi/verotus

Improving entrepreneurs’ social security

We advise you on the insurance you need and how you can guarantee a sufficient pension for yourself. We also tell you how to act to avoid grey hairs when you need to take time off work because of illness, unemployment or the birth of a new family member. We constantly advocate for better social security for entrepreneurs. We do this with an ear to our member entrepreneurs.
Ownership changes and family contracts

A change in ownership becomes relevant for all business owners sooner or later, if winding down the business is also considered a special case of ownership change. We understand the diversity of ownership changes and give tips on how to prepare for it and make progress. We are familiar with the expert networks in every region. The shortcut to owning a business is often buying an existing one.

www.yrittajat.fi/omistajanvaihdos

We’re also there for better and for worse. We can tell you what kinds of agreements spouses should make to avoid any problems becoming the spouse’s responsibility and to prevent divorce from harming the company. Our document bank also offers documents related to family law.

Clarity for employment contracts

What are the minimum requirements for an employment contract? What about an employee’s probation period? How is salary calculated? Fixed-term, agency work, outsourcing? With Suomen Yrittäjät advice you can draw up employment contracts that are right from the start, avoid common pitfalls and minimize your risks as an employer.

See our guide to hiring your first employee, for example:
yrittajat.fi/oppaat
We help you when you set up your business

We cannot register your company for you, but we can give advice on the best form of business for you, where you can apply for financing and how to deal with bureaucracy so you can get started in no time. Aspiring entrepreneurs can find a lot of useful information about setting up a company on yrittajat.fi.

Have a look at the guides which support many aspects of your business:

yrittajat.fi/opпаaт

We bring entrepreneurship into the classroom

We strengthen teachers’ familiarity with entrepreneurship. More and more people are building a career as an entrepreneur or in a small company. That is why it is important for students to gain entrepreneurial skills and for them to see entrepreneurship as a career option. We organize training sessions for teachers to give them the tools and passion they need to teach their students about entrepreneurship. Dr Sakari Alhopuro finances the training.
Wide networks for you to join

When we ask our members what they find most useful about membership, the most common answer is the networks. Networks are an entrepreneur’s social capital, and there can never be too much of that.

Suomen Yrittäjät is the largest business federation in Finland and we have accumulated an impressive number of contacts along the way. We offer them all for our members to use. Whether you have a specific problem, need to find entrepreneur colleagues working in the same field or want to speak to decision-makers in your municipality, we will help you find the right person.

You can network from home through our Synergia website. Find yourself and others using the business search, which offers you valuable contacts for B2B business, consumers and the public sector. All the companies listed in the business search are members of Suomen Yrittäjät.

synergia.yrittajat.fi
A powerful network of single-person businesses

With us, single-person businesses are never alone. The Suomen Yrittäjät website has a toolkit that we have prepared specifically for single-person businesses, containing advice on topics from welfare to developing your skills. Single-person business owners receive a dedicated newsletter five times a year.

yrittajat.fi/yksinyrittajat

Growth-focused entrepreneurs

The Growth Entrepreneurs network (Kasvuyrittäjäverkosto) serves the needs of growth-focused entrepreneurs by organizing events on a relevant theme, being sparring partners to those seeking growth and putting growth-focused entrepreneurs in contact with the right people and each other.

yrittajat.fi/kasvuyrittajaverkosto
Finland is becoming more international with entrepreneurs from all over the world now living here, all sharing one thing in common – a drive for success. Don’t miss out on our English materials and remember to check out our webinars and events in English.

yrittajat.fi/en

It’s never too early to become an entrepreneur. The Young Entrepreneurs (Nuoret Yrittäjät) network brings together the younger generation of entrepreneurs and those interested in entrepreneurship and organizes various events, such as national Get Together events and local networking parties. Get involved to widen your networks and learn new things, for example about seeking finance and making an impact on business owners’ position in society.

We also support students who are considering entrepreneurship by offering them free student membership. The membership package, tailored to students’ needs and offering dedicated student benefits, gives wings to your dreams. Student membership is intended for full-time students.

yrittajat.fi/nuoret
Have you moved to Finland from elsewhere?

Suomen Yrittäjät is a voice for a diverse field of small and medium entrepreneurs. That is why we have set up a network for immigrant entrepreneurs to support entrepreneurs moving to Finland from abroad. The organization is responding to the growing trend and the needs that it has created. It supports entrepreneurs in starting and running a business and focuses on the difficulties faced by entrepreneurs of non-Finnish origin.

yrittajat.fi/en

Ex-entrepreneurs and senior supporters

Senior membership for a low price. Senior citizens who no longer run their own businesses, but want to stay involved in entrepreneur advocacy, can be members of Suomen Yrittäjät. Seniors can become members for a reduced membership fee.

yrittajat.fi/seniorit
Time to relax, too

Entrepreneurs need to relax and spend time in good company, too. At Suomen Yrittäjät events you can meet other entrepreneurs, potential partners and clients, and decision-makers who are important for your local municipality and business. We arrange almost 4,000 events all over Finland a year, making for a broad and diverse events calendar. The legendary entrepreneur cruises and amazing local events have to be tried at least once!

Largest Suomen Yrittäjät events:
Education management forum
Entrepreneur cruise
Get Together
Municipal leadership seminar
National Entrepreneur Days

yrittajat.fi/tapahtumat

Local training sessions, tailored to you

Our regional associations and local societies listen carefully to their own municipalities’ entrepreneurs and arrange training sessions and seminars on topics that are important to them. Keep yourself and your staff up to date, as a changing world requires you to constantly develop your skills and learn new things.

yrittajat.fi/koulutukset
An entrepreneur’s time is limited, so we organize dozens of webinars every year on topics that are important for entrepreneurs. In practice this means that you can learn new things when and where it suits you.

yrittajat.fi/koulutukset

Entrepreneurs support each other. Those with some experience guide those who do not yet have any. In autumn 2017 we launched our first national mentoring programme, where 60 young entrepreneurs from around Finland received guidance from professionals with extensive experience of serving on boards of directors. The mentoring programme is delivered in cooperation between Suomen Yrittäjät and the Boardman network.

You can also use Mentorisi.fi, a free service where entrepreneurs can find a mentor to spar them in work and business development. Good advice is very valuable for every entrepreneur!
We award entrepreneurs in many ways

We recognize entrepreneurs with awards at the local, regional and national levels. The purpose of our awards is not only to thank entrepreneurs of the great work they do, but also to let everyone know about the wonderful entrepreneurs and enterprises that exist in Finland. We have cooperated with Fennia to distribute the National Entrepreneur Awards since 1968. We also award single-person businesses, young entrepreneurs and immigrant entrepreneurs.

Will you be one of the winners next year?

vuodenyrittaja.fi

Awards for successful people

You can award one of our entrepreneurial crosses to someone who has been an entrepreneur for decades or who has worked tirelessly on behalf of entrepreneurs. We also provide crosses of merit to give to employees with a long or otherwise distinguished career.

yrittajat.fi/palkitseminen
Read news right on the web

Yrittäjät.fi gives you the most talked about entrepreneurial topics, deep reporting on entrepreneurs’ everyday work, useful everyday tips, and clear explanations of legal amendments that will affect your business.

Or have the news home delivered

Our print magazine, Yrittäjä, a member benefit, is mailed to you at home and features the most interesting people and themes that concern the life of an entrepreneur, such as taxation, digitalization, marketing and management.

The Yrittäjä Plus magazine, which you can order separately, is full of inspirational entrepreneurs, equipment reviews and ideas and inspiration for both work and leisure.

Order the Yrittäjät Plus magazine here: yrittajat.fi/yrittajaplus
The latest information direct to your inbox

Our fortnightly newsletter saves you time. In a single email, we tell you what you need to know about running your own business right now: the most important changes, useful tips and inspirational people, all directly to your inbox.

Five times a year we also send single-person businesses a tailored newsletter that focuses on changes and themes that affect single-person businesses.

We keep you up to date

We have compiled our most important information packages online under the heading Yrittäjän ABC, Finnish for “entrepreneur’s ABC.” You can find detailed background information on all sorts of questions and situations that entrepreneurs encounter.

yrittajat.fi/yrittajan-abc
Follow us easily on social media

We’d love to chat to you on Facebook! We have a 30,000+ strong entrepreneurial community that is ready to exchange thoughts and spar you on. Join us!
facebook.com/suomenyrittajat
facebook.com/nuoretyrittajat

What are we advocating right now? What are our experts talking about? What entrepreneurial topics are getting people talking in society? Our Twitter accounts give you perspectives on our day-to-day advocacy work.
@suomenyrittajat
@nyrittajat

On Instagram, you can get inspiration from touching entrepreneur stories and snapshots of entrepreneurs’ everyday life. Get some encouragement, images and energy every day!
@suomenyrittajat

How would you like to develop yourself? How can you keep up with the rapidly changing world of work? Where can you get advice for managing employees and time? We grapple with these topics on LinkedIn. Follow us there and find the best tips for your everyday work.
https://www.linkedin.com/company/suomen-yritt-a-ry/

Videos about the ups and downs of running a business that will not leave you cold – straight from entrepreneurs themselves. Videos with tips and the best advice for fulfilling the obligations and tasks of an entrepreneur as painlessly as possible.
youtube.com/user/yrittajat
Together, we are bigger
We offer Suomen Yrittäjät members diverse professional content on different sectors in print and digitally. Our range of media includes publications from many different fields, so every business owner is sure to find topical and useful publications in our selection. Our range of media includes Talouselämä, Arvopaperi, Tekniikka&Talous, Tivi, Markkinointi&Mainonta, Kauppalehti Fakta, Metallitekniikka and MikroBitti.

**Benefit:** Members receive a 20% discount on print and digital publications (Kauppalehti Fakta and Metallitekniikka are print publications and Uusi Suomi is an e-newspaper). [yrittajat.almatalent.fi](http://yrittajat.almatalent.fi)

Clarion Hotel Helsinki, Clarion Hotel Helsinki Airport and Nordic Choice Hotels offer member businesses of Suomen Yrittäjät benefits in almost 200 hotels in Finland, the Nordic countries, Latvia and Lithuania. These member-only deals are available in hotels in the Clarion, Quality and Comfort chains and in around 30 independent Luxury hotels.

**Benefit:** Clarion hotels in Finland offer 19% off the day’s best accommodation rate. In other Nordic Choice hotels the discount is 10%. [nordicchoicehotels.fi](http://nordicchoicehotels.fi)
Every entrepreneur deserves fringe benefits: they boost everyday well-being and are worth hundreds of euros, tax-free, every year. Eazybreak is the easiest path to fringe benefits. You’ll get lunch, sports, culture, well-being and commuting benefits in one, easily manageable package. You can access your fringe benefits on your phone.

**Benefit:** Members of Suomen Yrittäjät get up to 60% discount off Eazybreak benefits. Start your free, satisfaction-guaranteed trial by registering your company details on our website. [eazybreak.fi/yrittajalle](http://eazybreak.fi/yrittajalle)

Entrepreneurs are important to us and we warmly welcome all business customers. That’s why we cooperate with Suomen Yrittäjät over the long term. As an SY member, you get great deals on Elisa contracts, allowing your business to run smoothly. We also offer free training sessions, the Yritysguru technical support service, and start-up support for digital services.

**Benefit:** All member benefits and instructions for using them are available at elisa.fi/yrittajaedut. You can also visit any of our stores or call Elisa’s Corporate Customer Service. [elisa.fi/yrittajaedut](http://elisa.fi/yrittajaedut)
Elo is a customer-owned pension insurance company that manages self-employed people’s and customer companies’ employees’ statutory earnings-based pensions. We support your company’s growth with a comprehensive selection of pension insurance services and by working with you to improve work ability. We believe that good brings about more good – both in the results of the work and in workers. Any company needs a healthy work community to grow. One in three Finnish companies and more than 40% of self-employed people have chosen Elo as their pension insurance partner. Choose Elo, an employment pension company with a truly positive service approach!

**Benefit:** We offer survey tools, training, vocational rehabilitation and expert support for companies of all sizes and at all stages of growth. elo.fi

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Fennia’s roots and values are in entrepreneurship. We serve as a partner for financial security in the day-to-day life of a company, creating the conditions for productive business and securing its future. Entrepreneurship reinforces the long-term partnership of Suomen Yrittäjät and Fennia. The membership benefits designed in collaboration provide a comprehensive package for the insurance needs of your business and family.

**Benefit:** You will, for example, receive a 50% discount on the daily allowance component of the premium for health insurance and a special offer on a company insurance solution designed for members. The benefits also include a 20–45% discount on many of your family insurance policies. fennia.fi/suomenyrittajat
Funding / Fundu

Fundu offers top-up funding to Finnish limited liability companies (Oy). Our funding suits almost all needs a company may face during its lifetime – starting operations, working capital, investments, order funding, project funding. Fundu is primarily owned by its founders: we’re entrepreneurs ourselves and understand the challenges of running your own business. We believe in the power of cooperation, which is why we cooperate with almost all major banks. We are not a rival of banks; Fundu and banks complement each other’s strengths. Fundu’s strength and core competence is in unsecured business loans. We offer Suomen Yrittäjät members 50% off arrangement fees for loans organized via Fundu. This is equivalent to €250–€750 depending on the size of the loan.

Benefit: We offer Suomen Yrittäjät members 50% off arrangement fees for loans organized via Fundu. This is equivalent to €250–€750, depending on the size of the loan. fundu.fi/hae-rahoitusta/

Accommodations and conference / Holiday Club

Holiday Club has 33 holiday resorts and almost 2,000 holiday apartments. It has nine resorts outside Finland: in Sweden, the Costa del Sol and the Canary Islands. Holiday Club spa hotels are premium, all-inclusive venues for meetings and celebrations. Meeting rooms can be found in the Saimaa, Caribia, Katinkulta, Kuusamon Tropiikki, Tampereen Kylpylä and Salla properties.

Benefit: As a member of Suomen Yrittäjät, you will receive a 15% discount on the day’s accommodation rate at Holiday Club spa hotels and holiday apartments. The discount is available on online bookings via www.holidayclub.fi. holidayclub.fi
JuriNet Oy has served the members of Suomen Yrittäjät as its sole nationwide partner in legal services since 2013. We have served thousands of Finnish entrepreneurs over the years and understand their business and legal needs of entrepreneurs. Professional skill is a prerequisite for lawyers to successfully perform their duties. Our work is focused at supporting companies and entrepreneurs so they can succeed in their business endeavours, avoid conflicts and settle disputes favourably.

**Benefit:** We offer Suomen Yrittäjät members a free 20-minute initial consultation in JuriNet offices and a 15% discount on all legal services (discount max. €1,000 euros), in addition to campaigns. The benefits are also available to a business owner’s employees and family members in the same household. jurinet.fi

Our Metro Cash & Carry outlets operate from Rovaniemi to Ekenäs, so our offer is within reach of almost Finnish entrepreneurs. Wihuri Metro is a full-service wholesaler of daily goods that serves customers in the food service, public administration, retail trade and service station sectors, professionally and reliably. Entrepreneurs from any industry can do business with us, and we want to serve both large and small enterprises. We are part of the Wihuri Group, which has grown from a small family business to a global conglomerate operating in more than 30 countries. The company remains family-owned and is registered in Finland.

**Benefit:** We offer Suomen Yrittäjät member companies a 5% discount on the regular prices of products in Metro Cash & Carry outlets, excluding alcohol and tobacco products. You can get the discount by showing your Suomen Yrittäjät membership card or mobile membership benefit card when doing business with us. emetro.fi
When responsibility, quality, reliability and Finnishness are what you’re after, choose Neste. Combating climate change is our business. As a Neste customer, you can be sure that the best products and solutions on the market are there to support your daily work. Neste is a reliable partner for drivers of both heavy and light vehicles, and for contractors and industry. Our digital services and multiple payment options give your business a boost. As a corporate customer, you can take advantage of the most extensive service station network in the country and local businesses’ services. The most Finnish lubricants, chemicals and LPGs in the world, and liquid fuels refined in Finland, are available at a competitive contract price with direct delivery.

**Benefit:** You receive a discount of 2.5 cents on retail sales prices (incl. VAT) by showing your Neste Yrityskortti card or Suomen Yrittäjät card. [neste.fi](http://neste.fi)
Scandic offers many smart solutions for enterprises and business travellers. Our extensive hotel, spa and meeting room network allows you to enjoy membership benefits throughout Finland. Our services are already used by thousands of satisfied business owners, and the benefits are more and more popular each year. We offer Suomen Yrittäjät members discounts on a comfortable stay and a sumptuous breakfast in the Scandic Hotels Oy properties.

**Benefit:** A 16% discount on stays in all Scandic hotels in Finland, and a 5% discount in hotels outside Finland, based on the FLEX rate, which is always our lowest rate for bookings which may be cancelled or changed. A 10% discount on stays in all IHG® and Hilton hotels in Finland; the discount is always based on the lowest rate for bookings which may be cancelled or changed. A 10% discount on conferences in all Scandic hotels in Finland and hotels belonging to the IHG® and Hilton chain in Finland. [scandichotels.fi](http://scandichotels.fi)

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We help all entrepreneurs understand their business better. Asiakastieto is one of the leading business management, financial management, risk management and sales and marketing information service providers in Finland. We enhance decision-making processes and customer account management with automated business and credit information solutions, tailored online services and publicly available company and consumer information services.

**Benefit:** Asiakastieto offers members of Suomen Yrittäjät a free Internet number search, contract customership with no annual fee and a discount on target audience services. [asiakastieto.fi](http://asiakastieto.fi)
Tallink Silja offers Suomen Yrittäjät members benefits for both business and leisure travel. A meeting on board a ship combines work and fun. There are none of the usual distractions at sea, your group stays together and the stunning sea views will top off your event! When you need to let your hair down after some intensive team work, one of our ships is the best place for it! You can book leisure trips directly online, and our sales team will be happy to help business owners book work trips.

**Benefit:** A 15% contractual discount for work and conference trips on normally priced Tallink and Silja cruises and scheduled crossings. Another benefit for leisure travellers is that Suomen Yrittäjät members get to join the Club One loyalty programme directly at the Silver level. tallinksilja.fi

Teboil is a long-standing partner of Suomen Yrittäjät, having worked together since the beginning of the millennium. All Teboil dealers are private franchisees and many of them are also members of Suomen Yrittäjät. Our extensive network of stations and our competitive prices guarantee that Teboil is an excellent choice for entrepreneurs throughout Finland.

**Benefit:** You will receive a 2.2 cent discount on station rates of petrol and diesel by showing your Suomen Yrittäjät membership card at all Teboil stations and staffed stations (except unstaffed net-priced Teboil Express stations). The Teboil company card gives you a 2.7 cent discount on petrol and diesel. In addition, you get a 10% discount on lubricants (excl. containers of more than 10 L), chemical products for vehicles, LPG and car washes. teboil.fi/yrittajat
VENI Energia takes care of electricity procurement and everything to do with electricity contracts on your behalf. We compare suppliers through tendering, choose the best one for you and procure the electricity on the wholesale market with the best possible prices and timing. As a member of Suomen Yrittäjät you will get this service at a 20% discount.

With our Energy Audit, we can also make sure you have been paying the right price for your electricity in the past. We operate on a “no foal – no fee” basis: our fee is based solely on the refunds we are able to achieve for you. Members get additional 30% discount on the service fee.

Benefit: VENI Energia offers electricity procurement services at a 20% discount. You can also get up to 30% off the company’s energy audit fee. venienergia.fi

The Finnish company Viking Line offers members of Suomen Yrittäjät a range of benefits on sea travel. We offer permanent benefits on leisure cruises and scheduled sailings. The benefits are valid for one calendar year at a time, and we also provide temporary coupon offers. Small business owners can also enjoy our member benefits when travelling on our scheduled sailings for business, for example.

Benefit: Members receive a discount up to 20% on the daily fares for cruises. Member benefits have dedicated product codes for securing discounts used when booking cruises. Members receive a 10–20% discount on scheduled sailings, depending on the route. Members also get conference and group trip benefits. vikingline.fi/edut/yrittajat
Selling or buying a business is an essential part of a company’s life cycle. You as an entrepreneur will need to prepare for it, for example when you want to retire or start a new stage in your career. If you want to expand, buying an existing business is a fast and efficient way to grow. Regardless of the size of your business, it’s always good to prepare well for a merger or acquisition.

One of the most important factors for success is to find a potential buyer or business to buy. Yrityspörssi.fi is an online marketplace for entrepreneurship where buyers and sellers can meet. You can advertise there to reach buyers, buy a business yourself.

Benefit: A €30 discount on Yrityspörssi.fi buy or sell ads. To get your discount, enter your discount code in the special field on our website. yrityspörssi.fi

Find all your benefits and benefit codes by signing into your member page on Yrittäjät.fi with your member number.
Regional contact details

Etelä-Karjalan Yrittäjät (South Karelia)
yrittajat.fi/etelakarjala
tel: 010 470 1100

Etelä-Pohjanmaan Yrittäjät (South Ostrobothnia)
yrittajat.fi/etelapohjanmaa
tel: 06 420 5000

Etelä-Savon Yrittäjät (South Savo)
yrittajat.fi/etelasavo
tel: 050 065 1312

Helsingin Yrittäjät (Helsinki)
yrittajat.fi/helsinki
tel: 050 575 2353

Hämeen Yrittäjät (Häme)
yrittajat.fi/hame
tel: 010 229 0390

Kainuun Yrittäjät (Kainuu)
yrittajat.fi/kainuu
tel: 010 387 7870

Keski-Pohjanmaan Yrittäjät (Central Ostrobothnia)
yrittajat.fi/keskipohjanmaa
tel: 06 831 5292

Keski-Suomen Yrittäjät (Central Finland)
yrittajat.fi/keskisuomi
tel: 010 425 9200

Kymen Yrittäjät (Kymi)
yrittajat.fi/kymi
tel: 044 012 4190

Lapin Yrittäjät (Lapland)
yrittajat.fi/lappi
tel: 040 089 8200

Pirkanmaan Yrittäjät (Pirkanmaa)
yrittajat.fi/pirkanmaa
tel: 03 251 6500

Pohjois-Karjalan Yrittäjät (North Karelia)
yrittajat.fi/pohjoiskarjala
tel: 050 367 5194

Pohjois-Pohjanmaan Yrittäjät (North Ostrobothnia)
yrittajat.fi/pohjoispohjanmaa
tel: 010 322 1980

Päijät-Hämeen Yrittäjät (Päijät-Häme)
yrittajat.fi/paijathame
tel: 050 566 0343
You can find all current contact details for Suomen Yrittäjät, regional associations, local societies and trade associations at: yrittajat.fi
Affordable membership fees

As a Suomen Yrittäjät member, you get to enjoy all the services and benefits described in this guide. The membership fee, which depends on the number of staff in your company, will quickly pay for itself when you take advantage of the benefits. And naturally, the membership fee is tax deductible.

You can find up-to-date membership fees at: yrittajat.fi/liity

Choose how you’d like to be invoiced! You decide what messages we send you and the form your membership invoice comes in. Update your details at:: yrittajat.fi/jasentiedot

Keep your membership information up to date!
We also offer a mobile membership card

Download the Suomen Yrittäjät mobile card on your phone. With the app, you can update your member information, use national and regional benefits and read about the latest news and events. You will find the membership number for downloading the card on your membership card.

You can easily download the mobile app in your phone’s app store (Android: Google Play and iOS: App Store) by searching for “Yrittäjät.”

yrittajat.fi/mobiilikortti
Membership is always worth it

There are at least 65 reasons to fall in love with Suomen Yrittäjät and it would be easy to come up with at least 65 more. This is a group you can be proud to be part of! If you are not a member yet, join today!

yrittajat.fi/liity

You’re warmly welcome to join!
One for all.